

OUTPATIENT TOTAL JOINT REPLACEMENT IN TENNESSEE

TOS Annual Meeting
August 24 - 25, 2018

Philip Karpos, MD - TOA

Will Kurtz, MD - TOA

Jeff Hodrick, MD - STJRI

Tyler Brolin, MD - Campbell Clinic

Outpatient Total Joint Replacement in Tennessee

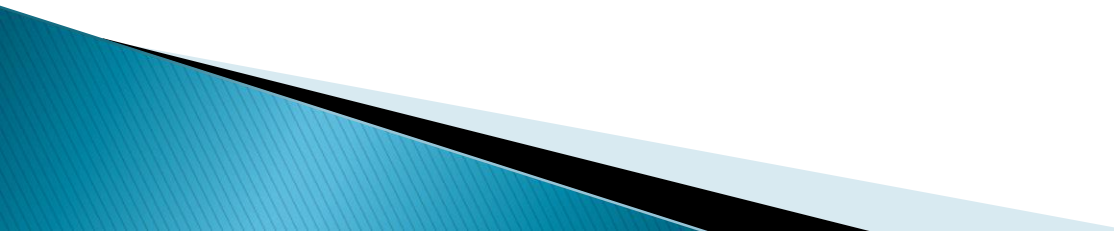
**THE hot topic in
Orthopaedic Surgery
today**



Outpatient Total Joint Replacement in Tennessee

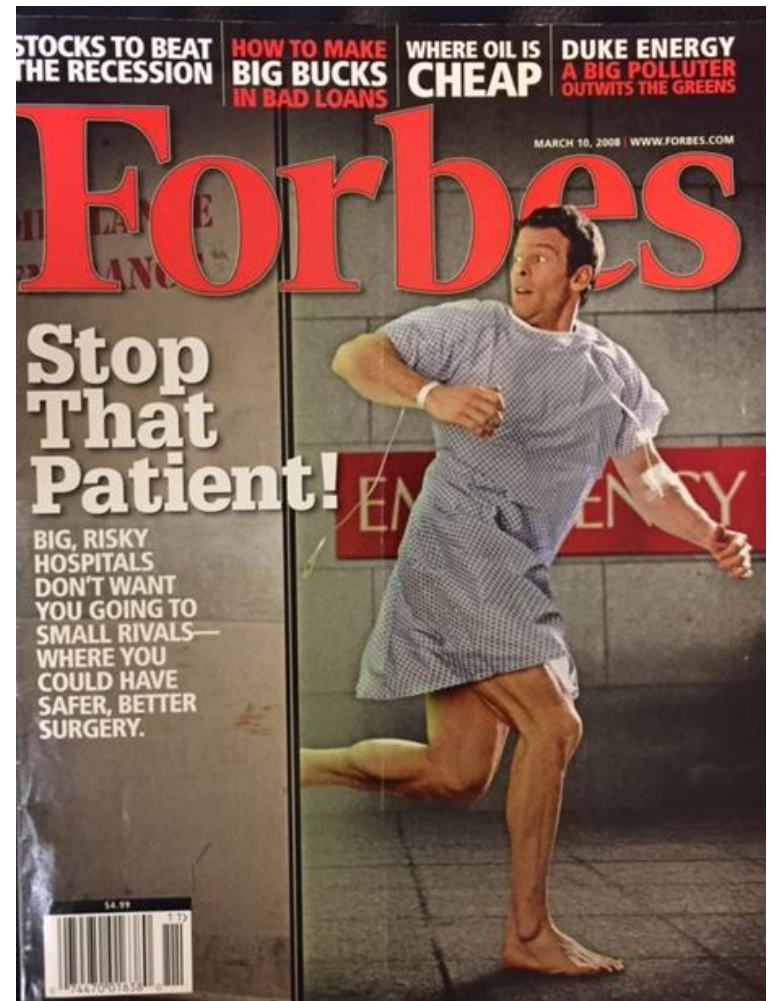
- ▶ 2018 AAHKS Symposiums
 - Physician-Driven Bundles in Outpatient TJ Surgery: A New-Based Paradigm (Reflexion Health)
 - Transitioning to Same-Day Surgery: Outpatient Total Joints (Medtronic)

Outpatient Total Joint Replacement in Tennessee

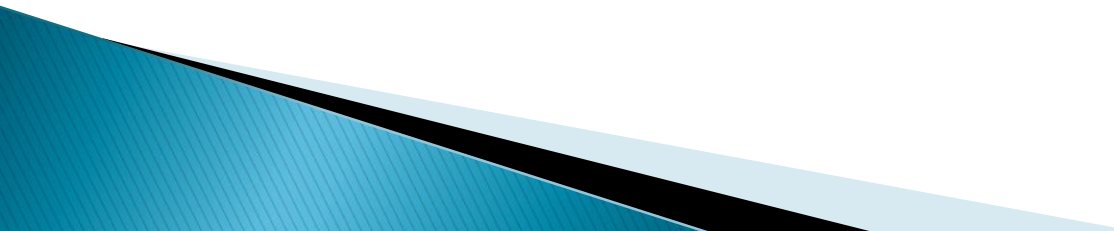
- ▶ 2018 AAHKS Symposiums
 - Hot Topics in Outpatient TJR (DePuy Synthes)
 - Launching a Private Practice Career Through Outpatient JR (Surgical Care Affiliates)
- 

Outpatient Total Joint Replacement in Tennessee

- ▶ How did we get here?
 - 2000 = rise of the POH
 - 2003 = moratorium on POH
 - 2006 = moratorium lifted, AHA opposition



Outpatient Total Joint Replacement in Tennessee

- ▶ 2010 = ACA passes, Ban on new POH, ban on POH expansion, limitation on MD ownership %, AHA support
 - ▶ 2017: POH = 235
ASC = 6,000
 - ▶ Only 30% of AAHKS members have ASC ownership
- 

Outpatient Total Joint Replacement in Tennessee

“Law of Unintended Consequences”

During one of hand surgeon Blake Curd's recent Washington forays, he got a meeting with Representative Stark, who laughed him off, he says, and told the doctor his profession had missed the boat on owning hospitals years ago: "You guys abandoned your post and let the hotel management crowd take over."

Curd thinks a ban is coming but that once it's all settled doctors will find a different way of delivering health care that works. "We're wily," he says. "Physicians innovate in health care. Hospital administrators do not." **F**

Outpatient Total Joint Replacement in Tennessee

- ▶ Economics are the major driver
- ▶ Medicare: Inpatient = 100%, HOPD = 86%, ASC = 60%
- ▶ Private payers have similar hierarchy
- ▶ Since most Outpatient TJR < 65, ASC contracting with Commercial Payers is critical
- ▶ Payers will be excited
- ▶ ASC's and physician-owners will be excited
- ▶ Hospitals will be reluctant
- ▶ Patients - To Be Determined?

Outpatient Total Joint Replacement in Tennessee

- ▶ Panel Questions:
 - What % of TJ < 65 do you predict will be Outpatient in five years?
 - What % of patients > 65 are good Outpatient TJ candidates?

Outpatient Total Joint Replacement in Tennessee

- ▶ Panel Questions:
 - Drain?
 - Foley – voiding issues
 - Antibiotic on D/C
 - Direct D/C to home

Outpatient Total Joint Replacement in Tennessee

Questions and Discussion

Thank you

